

Anshul Sahai

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EDUCATION

IIT (BHU), Varanasi, India

B.TECH CHEMICAL ENGINEERING

8.2/10 | 2019-2023

WORK EXPERIENCE

Licious

AI/ML Product Manager

July 2025 – Present

- Led development of an **LLM + RAG SQL Query Builder** enabling business teams to self-serve analytics; authored PRD and tech architecture, reducing analyst effort by **8+ hours/week**
- Building an **LLM-powered WhatsApp vendor bidding bot** to cut sourcing manual effort by **80%**, streamline vendor quotes for **20+ suppliers**, and enable real-time price analytics

Data Scientist & Product Analyst

July 2024 – June 2025

- Designed and deployed a **patent-pending Auto-Batching algorithm** automating trip generation, driver allocation, and 3PL offloading across **6+ cities**, eliminating manual ops and reducing errors to **0**
- **Optimized last-mile delivery routing algorithm** using clustering models and OR-Tools, increasing order compliance by **12%** through smarter distance-time balance
- Developed **geo-spatial hub expansion model** to identify optimal nodes for a **30-minute delivery network**

Intugine Technologies

Product Analyst

June 2023 – July 2024

- **Improved on-time delivery by 12%** for Quick Commerce, Retail, and 3PL clients by identifying operational bottlenecks using SQL/Python analytics
- **Launched a cost-saving driver app MVP**, replacing IoT hardware and securing **4 enterprise clients**
- **Built a Contract Management MVP**, leading UX research, product design, and strategic rollout for client adoption

Titan Capital

Investment Analyst Intern

June 2022 – Apr 2023

- Evaluated **250+ B2C startups** across sectors through deal sourcing, competitive analysis, and financial modeling
- Developed **30+ competitive landscape studies** and authored investment theses for emerging tech markets

PROJECTS

AI UX Assistant

Python, pandas, NLP

- **Built an end-to-end analytics MVP** to ingest, clean, and **visualize app reviews** from Google Play & App Store using Python and pandas
- Developed modular NLP/ML pipelines & an **interactive dashboard**, enabling non-technical users to **explore review trends, sentiment patterns, and user feedback**
- Scoped LLM/agent integration, allowing **natural-language Q&A** over reviews with OpenAI GPT models

SKILLS

Language & Libraries: Python, SQL, Pandas, NumPy, Scikit-learn, PyTorch, Matplotlib

Machine Learning: Supervised & Unsupervised Learning, Predictive Modeling, Forecasting, Operations Research

LLM & GenAI: RAG, Prompt Engineering, Vector Databases, LangChain

Simulation: Scenario Modeling, Process Simulation, Performance Benchmarking

Product: Roadmapping, PRDs, GTM, Stakeholder Alignment, RCA, Metrics Definition